# House File 419 - Introduced

HOUSE FILE BY WHITAKER

Passed House, Date \_\_\_\_\_ Passed Senate, Date \_\_\_\_\_ Vote: Ayes \_\_\_\_ Nays \_\_\_ Nays \_\_\_

## A BILL FOR

1 An Act providing protections for contract producers of agricultural commodities, providing for the administration and 3 enforcement of its provisions, providing penalties, and
4 including applicability and effective date provisions.
5 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA: 6 TLSB 2419HH 82 7 da/es/88

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SUBCHAPTER 1 GENERAL PROVISIONS

Section 1. NEW SECTION. 202D.101 SHORT TITLE == 1 4 DECLARATION OF POLICY == STATUTORY CONSTRUCTION.

1. This chapter shall be known and may be cited as the

6 "Agricultural Fair Contracting Act".

2. The general assembly finds and declares that the 8 traditional system of producing agricultural commodities for 1 9 sale in open markets is in the process of undergoing a rapid 1 10 transformation which has reduced the independence of 1 11 agricultural producers and created a vast disparity in their 1 12 bargaining power and access to market information when 1 13 executing contracts for the production and sale of commodities 1 14 with contractors of agricultural commodities. The purpose of 1 15 this chapter is to restore healthy competition in agriculture 1 16 for the benefit of both contract producers and consumers. 1 17 This chapter shall be liberally construed in order to

1 18 effectuate this purpose. Sec. 2. <u>NEW SECTION</u>. 202D.102 DEFINITIONS. As used in this chapter, unless the context otherwise

1 20 1 21 requires: 1 22

- 1. "Active contractor" means a person who owns a commodity 1 23 that is produced by a contract producer at the contract 1 24 producer's contract operation pursuant to a production 1 25 contract executed pursuant to section 202D.103.
- 1 26 2. "Agricultural contract" means a production contract or 27 a marketing contract.
- 1 28 3. "Agricultural contract document" means an agricultural 1 29 contract or a disclosure statement required to be attached to 30 an agricultural contract as provided in subchapter 2.
- 4. "Agricultural land" means land located in this state 1 32 which is used as part of an agricultural operation to produce 1 33 a commodity. "Agricultural land" includes any improvements or 1 34 fixtures associated with agricultural production that are 35 located on the land.
  - 1 5. "Agricultural operation" means an enterprise where an 2 agricultural producer produces a commodity for sale in 3 commercial markets, and that involves maintaining a livestock 4 operation or crop operation. A livestock operation may keep 5 the livestock as part of an animal feeding operation, 6 including a confinement feeding operation or open feedlot 7 operation.
  - 6. "Agricultural producer" means a person who produces a 9 commodity at the person's agricultural operation.
- 2 10 7. "Animal feeding operation" means the same as defined in
- 11 section 459.102. 12 8. "Attorney general" means the office of attorney general 2 13 as established in chapter 13.
- 9. "Capital investment" means an investment associated 15 with an agricultural operation in which financing is provided 2 16 in order to do any of the following:
- a. Construct, install, or expand a structure, such as a 2 17 2 18 confinement feeding operation structure or an open feedlot

2 19 operation structure.

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2 20 b. Acquire, including by purchase or lease, machinery or 2 21 equipment which has a useful life in excess of one year, 2 22 regardless of whether the machinery or equipment is motorized 2 23 or fixed to a structure, and includes but is not limited to an 2 24 implement of husbandry as defined in section 321.1; or a 25 device used to control temperature, odor, or pollution.
26 10. "Capital investment requirement" means a provision in

2 27 a production contract or arising from the performance of a 2 28 production contract that requires a contract producer to make 2 29 capital investments in an agricultural operation.

"Capital investment value" means the total dollar 2 30 2 31 amount that is required to be expended by the contract 32 producer in order to satisfy the capital investment 33 requirements provided in a production contract.

- 12. "Commodity" means the following:
  a. For crops: the plant, any part of the plant, or items produced by the plant having commercial value in an unprocessed form. 1
- b. For livestock: the animal, any part of the animal, or 4 items produced by the animal in unprocessed form.
  - 13. "Confinement feeding operation" means the same as defined in section 459.102.
  - 14. "Confinement feeding operation structure" means the same as defined in section 459.102.
- "Contract crop operation" means an agricultural 3 10 operation where a crop is produced according to a production 3 11 contract executed pursuant to section 202D.103 by a contract 3 12 producer who holds a legal interest in the agricultural 3 13 operation, including the crop field.
- 16. "Contract input" means a commodity or an organic or 3 15 synthetic substance or compound that is used to produce a 3 16 commodity including but not limited to any of the following:
- a. For crops: seeds or plants; or a fertilizer or soil 3 18 conditioner as defined in section 200.3, or pesticide as 3 19 defined in section 206.2.
- b. For livestock: animals; semen, embryos, or oocytes for 3 20 21 use in breeding; or materials or services used to provide for 3 22 the care and feeding of the livestock, including but not 3 23 limited to feed, nutritional supplements, medication, or 3 24 bedding.
- "Contract livestock operation" means an agricultural 3 26 operation where livestock are produced according to a 3 27 production contract executed pursuant to section 202D.103 by a 28 contract producer who holds a legal interest in the 3 29 agricultural operation.
- 18. "Contract operation" means an agricultural operation 3 30 31 which is a contract livestock operation or contract crop 3 32 operation.
  - 19. "Contract producer" means a person who holds a legal 34 interest in a contract operation and who produces a commodity 35 according to an agricultural contract executed pursuant to section 202D.103.
    - 20. "Contractor" means any of the following:
    - a. An active contractor or a passive contractor who executes a production contract as provided in section 202D.103.
    - b. A processor who executes a marketing contract as provided in section 202D.103.
- 21. "Crop" means a seed or germinating or developing 9 plant, which is used for food, animal feed, fiber, oil, 4 10 alcohol, pharmaceuticals, or nutriceuticals. "Crop" includes 4 11 but is not limited to alfalfa, barley, buckwheat, corn, flax, 4 12 forage, millet, oats, popcorn, rye, sorghum, soybeans, 4 13 sunflowers, wheat, and grasses used for forage or silage. 4 14 22. "Livestock" means a gestating or born animal belonging
- 4 15 to the bovine, caprine, equine, ovine, or porcine species, 4 16 ostriches, rheas, emus; farm deer, as defined in section 4 17 170.1; or poultry.
- "Marketing contract" means an oral or written 4 19 agreement executed between a processor and a contract producer 20 pursuant to section 202D.103 in which the processor purchases 4 21 a commodity from a contract producer, if the commodity is 4 22 produced as part of the contract producer's agricultural 23 operation.
- 4 2.4 "Open feedlot" means the same as defined in section 24. 4 25 459A.102.
- 25. "Open feedlot effluent" means the same as defined in 4 26 4 27 section 459A.102.
- 26. "Open feedlot operation" means the same as defined in 4 29 section 459A.102.

4 30 "Open feedlot operation structure" means the same as 4 31 defined in section 459A.102.

"Passive contractor" means a person who furnishes 28. 33 management services to a contract producer, and who does not 34 own a commodity that is produced by the contract producer at 35 the contract producer's contract operation according to a production contract executed pursuant to section 202D.103.
29. "Processing" means turning a commodity into a product

by physical or chemical modification, including but not 4 limited to slaughtering, cutting, canning, freezing, drying, 5 dehydrating, cooking, pressing, powdering, packaging, 6 repacking, baking, heating, mixing, grinding, churning, separating, extracting, fermenting, eviscerating, preserving, jarring, or brewing.

30. "Processor" means a person who is engaged in the

10 business of processing a commodity, if the products derived from a commodity are directly or indirectly to be offered for 12 resale or for public consumption.

"Produce" means to do any of the following: 31.

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14 a. For a crop operation, provide for planting, raising, 15 harvesting, or storing a crop as part of the contract crop 16 operation on agricultural land. "Produce" includes preparing 5 16 operation on agricultural land. 5 17 the soil for planting and nurturing the crop on a crop field 5 18 by the application of fertilizers or soil conditioners as 19 defined in section 200.3, or pesticides as defined in section 5 20 206.2.

21 b. For a livestock operation, provide for the feed or care 22 of livestock on agricultural land, including but not limited 5 23 to providing for the handling, health, and security of 24 livestock maintained at the operation; and the storage and 25 disposal of manure originating from the operation. If the 26 livestock are dairy cattle or goats, "produce" includes
27 milking the dairy cattle or goats and storing raw milk at the 28 contract producer's livestock operation. If the livestock are 29 sheep, "produce" includes shearing the sheep and storing the 5 30 wool at the contract producer's livestock operation. If the 5 31 livestock are poultry, "produce" includes collecting and

32 storing eggs at the contract producer's livestock facility.
33 32. "Production contract" means an oral or written 34 agreement executed pursuant to section 202D.103 that provides 35 for the production of a commodity or the provision of management services relating to the production of a commodity 2 by a contract producer.

"Termination action" means an action by a contractor 33. 4 who is a party to a production contract based on an alleged 5 breach of contract by a contract producer who is also a party to the contract, if the contractor does any of the following:

- a. Ceases performance under the production contract in a 8 manner that would constitute a breach of the contract absent the alleged breach of contract by the contract producer.
  - Initiates a civil proceeding seeking damages. b.
- Seizes, levies, attaches, garnishes, or executes on 6 12 property of the contract producer or a contract input provided 6 13 under the agricultural contract.
- NEW SECTION. 202D.103 AGRICULTURAL CONTRACTS Sec. 3. 6 15 GOVERNED BY THIS CHAPTER.
- 1. This chapter applies to an agricultural contract as 6 17 follows:
- a. For a production contract, the contract must relate to 6 19 the production of a commodity owned by an active contractor 6 20 and produced by a contract producer at the contract producer's 21 contract operation, and one of the following must apply:
- (1) A production contract must be executed by an active 6 22 23 contractor and a contract producer, and the active contractor 24 must have sold commodities produced under all production 6 25 contracts for an amount equal to or more than five hundred 6 26 thousand dollars during the active contractor's previous 27 fiscal year.
- (2) A production contract must be executed by an active 29 contractor and a passive contractor and a contract producer 30 for the provision of management services to the contract 6 31 producer in the production of the commodity, and the active 6 32 contractor must have sold commodities produced under all 33 production contracts for an amount equal to or more than five 34 hundred thousand dollars during the active contractor's 35 previous fiscal year.
  - (3) A production contract must be executed by a passive contractor and a contract producer, and all of the following must apply:
  - (a) The production contract must provide for management 5 services furnished by the passive contractor to the contract

6 producer in the production of the commodity.

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The passive contractor must have a contractual (b) 8 relationship with the active contractor involving the production of the commodity.

The active contractor must have sold commodities (c) 7 11 produced under all production contracts for an amount equal to 12 or more than five hundred thousand dollars during the active 7 13 contractor's previous fiscal year.

b. For a marketing contract, the contract must relate to 7 15 the processor's purchase of a commodity owned by an 7 16 agricultural producer if the processor purchased commodities 7 17 under all marketing contracts for an amount equal to or more 7 18 than five hundred thousand dollars during the processor's 19 previous fiscal year.

This chapter does not apply to a contract involving any 7 21 of the following:

a. A professional service rendered by a person serving a 23 client who is an agricultural producer, such as a person 24 licensed as a veterinarian or a holder of a temporary permit 25 under chapter 169, a feed supplier, or a crop specialist.

26 b. Testing, developing, or producing seeds or plants for 27 sale or resale to agricultural producers as seed stock, if the 28 sale of the crops or grain which is not sold as seed stock is 29 incidental.

Research or experimental activities, if the sale of the 31 commodity produced from the agricultural operation is an 32 incidental part of the research or experimental activities.

NEW SECTION. 202D.104 AGRICULTURAL CONTRACTS == Sec. 4. 34 INTEGRATION.

An agreement executed between an active contractor and a 1 passive contractor and an agreement executed between a passive contractor and a contract producer as provided in section 3 202D.103 shall be deemed to be part of the same agricultural 4 contract. To the extent that provisions remain in force, 5 provisions contained in multiple oral or written agreements or 6 amendments to agreements executed by the same parties shall be 7 deemed to be part of an integrated agricultural contract. A ] ] 8 related agricultural contract documents shall be deemed to be 9 part of the same agricultural contract.

Sec. 5. <u>NEW SECTION</u>. 202D.105 NOTICE REQUIREMENTS. A notice required to be delivered under this chapter to a 12 party to an agricultural contract shall be delivered by 8 13 restricted certified mail or by hand with receipt of delivery, 8 14 unless the manner of delivery is otherwise specified in an 8 15 agricultural contract executed by the parties.

Sec. 6. <u>NEW SECTION</u>. 202D.106 OBLIGATION OF GOOD FAITH. An obligation of good faith, as provided in section 8 18 554.1203 of the uniform commercial code, is imposed on all 8 19 parties to an agricultural contract with respect to the 8 20 performance and enforcement of its provisions.

SUBCHAPTER 2 AGRICULTURAL CONTRACT DOCUMENTS

Sec. 7. <u>NEW SECTION</u>. 202D.201 AGRICULTURAL CONTRACT 8 24 DOCUMENTS == READABILITY REQUIREMENTS.

This section applies to an agricultural contract document 8 26 that is an agricultural contract executed by a contractor or a 8 27 disclosure statement required to be attached to the

- 28 agricultural contract, as provided in this subchapter.
  29 1. An agricultural contract document shall be readable and 8 30 understandable. In order to comply with this subsection, the 8 31 agricultural contract shall be all of the following:
  - Printed in a legible font type in at least twelve point 33 type size.
    - b. Appropriately divided into captioned sections.
    - Written in a clear and coherent style.
    - An agricultural contract is not in violation of this 2 section because of any of the following:
      - a. The agricultural contract uses language, including terms or phrases, punctuation, or grammar, that is any of the following:
      - Required, recommended, or endorsed by federal or state (1)
  - Understandable by a person of average intelligence, 9 education, and experience in producing or marketing the same 10 type of commodity that is required to be produced or marketed 11 under the agricultural contract.
  - Customarily used by agricultural producers who produce 13 or market the same type of commodity that is required to be 14 produced or marketed under the agricultural contract.
- b. The agricultural contract is prepared in a form or 9 16 utilizes a style that is required, recommended, or endorsed by

9 17 federal or state law. NEW SECTION. 202D.202 DISCLOSURE STATEMENT 9 18 Sec. 8. 9 19 REQUIRED.

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A contractor shall not execute a written agricultural 9 21 contract unless the agricultural contract as executed by an 9 22 agricultural producer contains a disclosure statement as 9 23 provided in this section.

- 1. The disclosure statement may contain one or more pages 25 and shall be attached to the front of the agricultural 9 26 contract.
- 2. The disclosure statement shall include all of the 9 28 following:
  - a. A general notice that shall read as follows: ATTENTION

READ YOUR CONTRACT CAREFULLY BEFORE SIGNING This disclosure statement is required under Iowa's 33 agricultural fair contracting Act (Iowa Code chapter 202D) and 34 provides only a brief summary of the provisions in your 9 35 contract. This disclosure statement is not the contract and only the terms of the actual contract are legally binding. The contract itself sets forth, in detail, the rights and 3 obligations of both you as a contract producer and the 4 contractor, including your right to review and cancel this 5 contract. If you have any questions or doubts, you are 6 advised to discuss them with your attorney prior to executing this contract.

- b. The name of the contractor who is a party to the If the agricultural contract is a production contract. 10 10 contract, the disclosure statement shall include the name of 10 11 any active contractor to whom a passive contractor has 10 12 contracted in order to carry out the production contract.
  10 13 c. A summary of the terms and conditions of the
- 10 13 10 14 agricultural contract, including a description of the material 10 15 risks that the agricultural producer assumes by executing the 10 16 agricultural contract, and provisions for renegotiating the agricultural contract. 10 17 10 18
  - d. The duration of the agricultural contract, including the date that the contract will commence and terminate.
- e. The party responsible for addressing environmental 10 21 damages caused by the agricultural operation, including the 10 22 10 23 party responsible for bearing any civil or criminal penalty imposed by the state or federal government.
- f. All factors used to determine compensation paid to the 10 25 agricultural producer, including but not limited to any formula used to calculate payment based on quality or quantity of commodities produced or sold.
  - g. Any capital investment requirements.
- 10 29 h. The party who is responsible for obtaining and 10 30 complying with a permit or certification requirements by a local government or the state or federal government, including 10 32 requirements imposed under chapters 206, 455B, 459, and 459A.

  10 33 i. For a production contract, an explanation of the
- 10 34 contract producer's right to review and cancel the contract as 10 35 provided in section 202D.302.
  - Sec. 9. <u>NEW SECTION</u>. 202D.203 TERMS AND CONDITIONS.
  - A contractor shall not execute a written agricultural contract unless the agricultural contract, as executed by the contract producer, complies with this section.
  - 1. The agricultural contract must include all of the following major provisions:
    - a. The names of all parties to the contract.
    - Definitions for key words contained in the contract. b.
  - c. Provisions governing the termination, cancellation, renewal, and amendment of the contract by any party.
- 11 10 d. The duties or obligations of each party to perform under the contract.
  - e. Any provisions subject to change in the contract.
- 2. The agricultural contract shall not include any of the 11 15 following:
  - a. A provision that constitutes an unfair practice as provided in section 202D.303.
- 11 17 11 18 b. A waiver of any right, obligation, or procedure 11 19 provided in this chapter, including but not limited to a 11 20 contract producer's right as provided in section 202D.302, 11 21 unless otherwise specifically allowed to be waived by law.
  11 22 c. A requirement providing for any of the following:
  - A requirement providing for any of the following:
- (1) That a dispute must be settled by arbitration in lieu 11 24 of a judicial proceeding.
- (2) That a legal cause of action must be commenced in a 11 25 11 26 jurisdiction outside this state.
  - (3) That the law of another state must be applied to an

11 28 issue or controversy Sec. 10. <u>NEW SECTION</u>. 11 29 202D.204 CAPITAL INVESTMENT 11 30 REQUIREMENTS.

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A contractor shall not provide for a capital investment 11 32 requirement that obligates a contract producer to make new or 11 33 additional capital investments that have a value of twenty 34 thousand dollars or more during the period that the existing 35 production contract would be effective, unless the contractor 1 contributes to satisfying the capital investment requirement. 2 In order to make a contribution, the contractor may provide a 3 portion of the capital investment value or offset other 4 compensation or modifications to the terms of the production 5 contract. Each party to the contract must execute the 6 amendment providing a contribution that constitutes an acceptable and satisfactory consideration for satisfying the 8 capital investment requirement.

NEW SECTION. 202D.205 PROVISIONS VOID AND Sec. 11. 12 10 UNENFORCEABLE.

A provision of an agricultural contract that contains a 12 12 provision in violation of this subchapter is void and 12 13 unenforceable. However, this section does not affect other 12 14 provisions of the agricultural contract, including any 12 15 agricultural contract document or any other related document, 12 16 policy, or agreement which can be given effect without the 12 17 voided provision.

## SUBCHAPTER 3

# CONTRACT PRODUCER RIGHTS

Sec. 12. <u>NEW SECTION</u>. 202D.301 CONTRACT PRODUCER RIGHTS 12 21 DEFINED.

As used in this subchapter, "contract producer right" means

12 23 a right of a contract producer to do any of the following: 12 24 1. Join or belong to, or to refrain from joining or

- 12 25 belonging to, an association of producers.
  12 26 2. Enter into a membership agreement or marketing contract 12 27 with an association of agricultural producers, a processor, or 12 28 another agricultural producer, and the right of the contract 12 29 producer to exercise contractual rights under such a 12 30 membership agreement or marketing contract.
- 3. Make a statement or provide information, including to 12 32 the attorney general, another state agency, the United States 12 33 secretary of agriculture, or to a law enforcement agency 12 34 regarding alleged improper actions or violations of law by a 12 35 contractor. This subsection does not apply to a contract 1 producer making a statement or providing information in violation of statute or court order. This subsection also 3 does not apply to a statement or information which is 4 slanderous or libelous, including as provided under chapter 659.
  - Disclose information contained in an agricultural contract notwithstanding any provision requiring that the information is confidential.
- 5. Create, perfect, continue, terminate, or enforce a 13 10 security interest, including but not limited to filing a 13 11 financing statement under chapter 554, or a lien under chapter 13 12 579B.
- 6. Review or cancel a production contract as provided in 13 14 section 202D.302.
- 7. Enforce any provision of this chapter or rule adopted 13 16 pursuant to this chapter that provides a right or grants a 13 17 protection to an agricultural producer.
- Sec. 13. <u>NEW SECTION</u>. 202D.302 RIGHT TO REVIEW AND 13 19 CANCEL.
- 1. A contract producer may cancel a production contract by 13 21 delivering a written cancellation notice to the contractor who 13 22 is a party to the production contract. The contract producer 13 23 may deliver the cancellation notice after the day that the 13 24 contract producer executes the production contract but must 13 25 deliver it earlier than the following:
- a. Within three business days after the production 13 27 contract is executed by the contract producer, or before a 13 28 later cancellation deadline if a later deadline is specified in the production contract.
- 13 30 b. Before the time that the contract producer accepts a 13 31 contract input.
- 13 32 2. a. Following delivery of the cancellation notice, all 13 33 the following shall apply:
- 13 34 (1) Each party shall return any compensation made by a 13 35 party under the production contract and any negotiable instrument executed by a party.
  - (2) Any security interest arising out of the production 3 contract is terminated upon the return of any compensation

14 4 made by the party taking the security interest. 5 filing a lien or financing statement shall terminate the lien 14 14 6 or financing statement. 14

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- b. The parties shall comply with the requirements of this 8 subsection within forty=five days following the contractor's receipt of the cancellation notice, unless the production 14 10 contract specifies a shorter period of time.
- 3. This section does not apply to restrict the right of a 14 12 contract producer to terminate performance of a production contract based on breach of contract by a contractor.
- Sec. 14. <u>NEW SECTION</u>. 202D.303 CONTRACT PRODUCER RIGHTS 14 15 == UNFAIR PRACTICES.
- A contractor commits an unfair practice if the contractor 14 17 knowingly engages or permits any employee or agent of the 14 18 contractor to engage in any of the following:
- Take any action in order to coerce, intimidate, 14 20 disadvantage, retaliate against, or discriminate against a 14 21 contract producer because the contract producer exercises, contract producer because the contract producer exercises, or 14 22 attempts to exercise, a contract producer's right, including 14 23 an action affecting any of the following:
- a. The execution, termination, extension, or renewal of an 14 25 agricultural contract.
- b. The treatment of a contract producer, which may include 14 27 providing discriminatory or preferential terms in an 14 28 agricultural contract or interpreting terms of an existing 14 29 agricultural contract in a discriminatory or preferential 14 30 manner. The terms may relate to the price paid for a 14 31 commodity; the quality or the quantity of a commodity 14 32 demanded; or financing, including but not limited to capital 14 33 investment requirements.
- С. The grant of a reward or imposition of a penalty, 14 35 including the denial of a reward. The reward or penalty may be in any form, including but not limited to financial rewards or penalties. Financial rewards or penalties may relate to loans, bonuses, or inducements.
  - d. Alter the quality, quantity, or delivery times of contract inputs provided to the contract producer.
  - 2. Provide false information to the contract producer, which may include false information relating to any of the 8 following:
- a. An agricultural producer with whom the contract 15 10 producer associates or an association of agricultural 15 11 producers or an agricultural organization with which the 15 12 contract producer is affiliated, including but not limited to 15 13 any of the following:
  - (1)The character of the agricultural producer.
- (2) The condition of the finances or the management of the 15 16 association of agricultural producers or agricultural 15 17 organization. 15 18
- b. A right of a contract producer provided under this 15 19 chapter or other provision of law, including but not limited 15 20 to chapter 579B.
- 3. Refuse, upon request of a contract producer, to provide 15 22 the contract producer statistical information and data used to 15 23 determine compensation paid to the contract producer under a 15 24 production contract, including but not limited to feed 15 25 conversion rates, feed analyses, origination and livestock 15 26 breeder history. 15 27 4. Refuse to
- 4. Refuse to allow a contract producer or the contract 15 28 producer's designated representative to observe, by actual 15 29 observation at the time of weighing, the weights and measures 15 30 used to determine the contract producer's compensation under a 15 31 production contract.
- 15 32 5. a. Use the performance of another agricultural 15 33 producer as a basis for compensating the contract producer or 15 34 for instituting a termination action under a production 15 35 contract for the production of livestock.
  - b. Refuse, upon request of a contract producer, to provide the contract producer with all relevant information requested 3 regarding the performance of another agricultural producer 4 that is used as a basis for compensating the contract producer or for instituting a termination action under a production 6 contract for the production of crops. The contract producer shall not release information required under this paragraph 8 that is a trade secret if the contractor notifies the contract 9 producer that the information is a trade secret. The
- 16 10 contractor must identify specific information as a trade 16 11 secret at the time that the contractor delivers the
- 16 12 information. If a majority of the information identified as a 16 13 trade secret is not a trade secret, the contract producer is
- 16 14 not required to consider any of the information a trade

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16 15 secret. 16 16 6. Institute a termination action in violation of section 16 17 202D.304. 16 18 Sec. 1

NEW SECTION. 202D.304 PRODUCTION CONTRACTS == Sec. 15. 16 19 TERMINATION ACTIONS AND RIGHT TO CURE NOTICE.

- 1. Except as otherwise provided in this section, a 16 21 contractor who is a party to a production contract shall not institute a termination action, unless the contractor provides 16 23 the contract producer who is also a party to the production 16 24 contract with a right to cure.
- 2. In order to provide a contract producer with a right to 16 26 cure as required in this section, all of the following must 16 27
- The contractor must deliver a written notice of the a. 16 29 right to cure to the contract producer. The notice must 16 30 provide for all of the following:
- 16 31 (1) A statement that the contractor may initiate a 16 32 termination action based on the alleged breach of contract, 16 33 including an explanation of the termination action, and the 16 34 contractor's possible remedies.
  - (2) A list of complaints identifying all causes for the alleged breach of contract. The list must specify each 2 complaint in detail sufficient to allow a reasonable contract producer engaged in the same type of agricultural operation to cure each complaint listed in the notice.
  - (3) The date by which the complaints must be cured in 6 order to avoid the termination action.
- The contract producer must fail to cure each complaint b. 8 alleged to have caused the breach of contract as listed in the 9 notice within thirty days from the receipt of the notice or a 17 10 longer period if specified in the production contract or in 17 11 the notice.
- 3. The failure by a contract producer to cure a complaint 17 13 alleged to cause the breach of contract as listed in a notice 17 14 of cure shall not be construed as an admission of a breach of 17 15 contract in a civil cause of action.
- 4. A contractor is not required to provide for a right to cure as otherwise required in this section, if any of the 17 18 following applies:
- a. The production contract does not contain a capital 17 20 investment requirement or has a capital investment requirement 17 21 with a capital investment value of less than one hundred 17 22 thousand dollars.
- b. The contract producer voluntarily abandons the 17 24 contractual relationship with the contractor. A complete 17 25 failure of the contract producer's performance under the 17 26 production contract shall be deemed to be abandonment.
- 17 27 c. The contract producer is convicted for an offense of 17 28 fraud or theft committed against the contractor on a date 17 29 after the date that the contractor executed the production 17 30 contract. 17 31

# SUBCHAPTER 4 JUDICIAL REMEDIES

Sec. 16. <u>NEW SECTION</u>. 202D.401 CHAPTER NOT EXCLUSIVE. This chapter does not limit the right of a contract 17 35 producer to raise a claim for relief or defense under common law or statute that is otherwise available to the contract 2 producer and does not limit the authority of a court to 3 provide a remedy in law or equity available to a court, to the 4 extent that the claim, defense, or remedy is not based on a 5 provision of this chapter.

Sec. 17. NEW SECTION. 202D.402 PRIVATE CAUSE OF ACTIONS COMMENCED UNDER THIS CHAPTER.

A contract producer who is a real party in interest may commence a civil action or raise a claim for relief or defense in another civil action, based on a violation of this chapter, 18 10 18 11 and may obtain appropriate legal and equitable relief, including damages or injunctive relief, as provided in this subchapter and the Iowa rules of civil procedure. 18 12 18 13

Sec. 18. NEW SECTION. 202D.403 INJUNCTIVE RELIEF.

18 15 In order to obtain injunctive relief, a contract producer 18 16 who commences a civil action as provided in section 202D.402 18 17 is not required to post a bond, prove the absence of an 18 18 adequate remedy at law, or show the existence of special 18 19 circumstances, unless the court for good cause otherwise 18 20 orders. The court may order any form of prohibitory or 18 21 mandatory relief that is appropriate under principles of 18 22 equity, including but not limited to issuing a temporary or 18 23 permanent restraining order.

Sec. 19. <u>NEW SECTION</u>. 202D.404 ATTORNEY FEES. If in a civil action arising out of an agricultural

18 26 contract, in which the contract producer and the contractor 18 27 are parties, and the contract producer prevails, there shall 18 28 be provided in the judgment for the contract producer, and 18 29 entered and taxed as a part of the costs in the case, a 18 30 reasonable sum as compensation to the contract producer's 18 31 attorney, not exceeding the amount provided by law for 18 32 attorney fees as provided in section 625.22 together with the 18 33 costs of the case incurred by the contract producer. Sec. 20. <u>NEW SECTION</u>. 202D.405 SPECIAL PROVISIONS FOR

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18 35 ILLEGAL TERMINATION ACTIONS. If a contractor who is a party to a production contract institutes a termination action in violation of section 3 202D.304, the contract producer may treat the termination 4 action as a breach of contract. The contractor shall pay all 5 damages for the breach, including but not limited to damages 6 associated with maintaining a commodity produced under the 7 production contract. In addition to other damages, the 8 contractor shall be liable for an amount equal to the value of 9 the remaining useful life of the structures and machinery or 19 10 equipment which is part of the contract producer's 19 11 agricultural operation.

## SUBCHAPTER 5

ADMINISTRATION, ENFORCEMENT, AND PENALTIES Sec. 21. <u>NEW SECTION</u>. 202D.501 ADMINISTRATIVE RULES. The attorney general shall adopt rules as provided in 19 16 chapter 17A necessary for the efficient administration of this chapter.

- Sec. 22. <u>NEW SECTION</u>. 202D.502 INVESTIGATIONS.

  1. The attorney general may conduct an investigation to 19 20 determine if a contractor is complying with the requirements 19 21 of this chapter.
- 2. Any person may file a complaint with the attorney 19 23 general regarding a violation of this chapter according to 19 24 procedures adopted by the attorney general.
- 3. The attorney general may conduct investigations at 19 26 times and places and to an extent that the attorney general 19 27 determines are necessary in order to conclude whether a 19 28 violation of this chapter has occurred. The attorney general 19 29 may inspect records relating to agricultural contracts 19 30 executed by a contractor or contract producer under this 19 31 chapter. The attorney general may enter upon any public or 19 32 private premises during regular business hours in a manner 19 33 consistent with the laws of this state and the United States, 19 34 including Article I, section 8, of the Constitution of the 19 35 State of Iowa, or the fourth amendment to the Constitution of the United States for purposes of carrying out an inspection.
  - Sec. 23. <u>NEW SECTION</u>. 202D.503 ENFORCEMENT. 1. The attorney general's office is the primary agency
  - 4 responsible for enforcing this chapter. 2. In enforcing the provisions of this chapter, the attorney general may do all of the following:
    - a. Apply to the district court for an injunction to do any of the following:
- (1) Restrain a contractor from engaging in conduct or 20 10 practices in violation of this chapter.
- (2) Require a contractor to comply with a provision of 20 12 this chapter.
- 20 13 b. Apply to the district court for the issuance of a 20 14 subpoena to obtain a copy of an agricultural contract for 20 15 purposes of enforcing this chapter. 20 16
- c. Establish, assess, and collect civil penalties for 20 17 violations of this chapter in accordance with section 20 18 202D.504, including by instituting a contested case proceeding 20 19 as provided in chapter 17A in order to assess civil penalties, 20 20 or bring an action in district court in order to assess and 20 21 collect civil penalties. Moneys collected from civil 20 22 penalties shall be deposited into the general fund of the 20 23 state.
- Commence, file, and prosecute any action or information d. 20 25 based on an alleged commission by a contractor of a criminal 20 26 offense as provided in this chapter.
- 20 27 3. The attorney general may transmit evidence, proof, and 20 28 information pertaining to a criminal offense as provided in 20 29 this chapter to the county attorney of the county in which the 20 30 alleged offense occurred, and the county attorney may 20 31 commence, file, and prosecute the action or information.
  - 4. This chapter does not do any of the following:
- 20 33 a. Limit the authority of the attorney general to seek 20 34 administrative, legal, or equitable relief as provided by 20 35 other statutes or at common law.
  - b. Require the attorney general to institute a proceeding

2.1 2 for a violation of this chapter, if the attorney general 21 3 concludes that the public interest will be best served by a 21 suitable notice of warning in writing. Sec. 24. <u>NEW SECTION</u>. 21 202D.504 CIVIL PENALTIES. A contractor who violates a provision of this chapter is 2.1 21 7 subject to a civil penalty of not more than ten thousand

8 dollars. 1. A contractor may be assessed a civil penalty for 21 10 committing different acts in violation of this chapter which 21 11 arise from an agricultural contract involving the same 21 12 agricultural operation, but the contractor shall not be 21 13 assessed an aggregate amount of more than the maximum amount 21 14 provided in this subsection.

21 15 2. A contractor shall not be assessed a civil penalty for 21 16 violating section 202D.202 to the extent that a contractor 21 17 made a good faith and reasonable effort to comply with the 21 18 section.

Sec. 25. NEW SECTION. 202D.505 CRIMINAL PENALTIES. 1. A contractor who executes a production contract that 21 21 includes a provision in violation of section 202D.204 is 21 22 guilty of a fraudulent practice as provided in section 714.8.

A contractor who commits an unfair practice as provided 21 24 in section 202D.303 is guilty of a simple misdemeanor. Sec. 26. Section 459A.103, subsection 1, paragraph d, Code

2007, is amended to read as follows:

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d. For purposes of determining whether two or more open 21 28 feedlot operations are under common management, a person must 21 29 have significant control of the management of the day=to=day 21 30 operations of each of the open feedlot operations. Common 21 31 management does not include control over a contract livestock 21 32 facility by a contractor, as defined in section 202.1.
21 33 Sec. 27. Section 579B.1, subsection 12, Code 2007, is

21 34 amended to read as follows:

12. "Open feedlot" means the same as defined in section <del>202.1</del> <u>459A.102</u>.

Sec. 28. <u>NEW SECTION</u>. 614.28A AGRICULTURAL CONTRACTS. An action based upon an agricultural contract in which a claim arises out of the failure of a contractor to meet the 5 requirements regarding an agricultural contract as provided in 6 chapter 202D, subchapter 2, shall not be maintained after six years from the date that the agricultural producer knew or should have known of the alleged violation by using due 9 diligence.

RULEMAKING PROCEDURES. In adopting rules in Sec. 29. 22 11 order to implement this Act, the attorney general shall 22 12 consult with the department of agriculture and land 22 13 stewardship. The attorney general shall also consult with 22 14 organizations representing agricultural producers, including 22 15 contract producers, and contractors including active 22 16 contractors and passive contractors executing production 22 17 contracts and processors executing marketing contracts.

Sec. 30. APPLICABILITY. 1. Except as provided in subsection 2, this Act applies to 22 20 agricultural contracts in force on or after the date of 22 21 enactment of this Act, regardless of the date that the 22 22 agricultural contract is executed.

2. Notwithstanding subsection 1, the following provisions 22 24 shall apply to agricultural contracts executed or 22 25 substantially amended after the date of enactment of this Act:

a. Section 202D.201, relating to readability requirements for agricultural contract documents.

b. Section 202D.202, relating to disclosure statements.

Section 202D.203, subsection 2, paragraph "c", relating 22 30 to the settlement of disputes.

22 31 d. Section 202D.302, relating to a contract producer's 22 32 right to review or cancel an agricultural contract.

22 33 Sec. 31. DIRECTIONS TO CODE EDITOR. The Code editor is 34 directed to transfer section 202.3 to chapter 202D, subchapter 22 35 2, as enacted in this Act, and renumber the section as 202D.206 or another number consistent with this Act, and correct internal references as necessary.

Sec. 32. Sections 202.1, 202.2, 202.4, and 202.5, Code 2007, are repealed.

Sec. 33. EFFECTIVE DATE. This Act, being deemed of immediate importance, takes effect upon enactment. EXPLANATION

23 23 This bill creates a new Code chapter 202D, which replaces 23 9 Code chapter 202 enacted by the Seventy=eighth General 23 10 Assembly in 1999 (1999 Acts, chapter 169), providing a number 23 11 of protections for contract producers of agricultural

23 12 commodities. The bill rewrites a number of those provisions,

23 13 creates a number of new provisions, and transfers one 23 14 provision to the new Code chapter that has been organized into 23 15 a number of subchapters.

GENERAL PROVISIONS. Subchapter 1 provides a number of 23 17 general provisions with general applicability, including 23 18 provisions relating to the new Code chapter's title and 23 19 purpose, definitions, and applicability.

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Code section 202D.101 provides the Code chapter's short 23 21 title, the "Agricultural Fair Contracting Act", and provides 23 22 findings and a declaration of purpose which is to restore 23 23 healthy competition in agriculture for the benefit of both 23 24 contract producers and consumers.

Code section 202D.102 provides a number of definitions, 23 25 23 26 many of them variations upon definitions provided in Code 23 27 chapter 202, and includes definitions for contract producers 23 28 and contractors. A contract producer is a person who holds a 23 29 legal interest in an agricultural operation that produces a 23 30 commodity according to a contract. A contractor is a person 23 31 who executes a contract for the production of the commodity. 23 32 The bill provides that a marketing contract is a contract in 23 33 which a processor agrees to purchase a commodity from the 23 34 contract producer. The commodity may be livestock or raw 23 35 products derived from the livestock such as milk or eggs, or a crop including corn and soybeans.

Code section 202D.103 provides for the general applicability of the Code chapter. Similar to Code chapter 202, it provides for the regulation of a production contract executed by a contract producer and a contractor (i.e., "active contractor") or a contract producer and another person ("passive contractor") who is under contract with the active contractor.

It provides that the Code chapter governs agricultural 24 10 contracts (production or marketing contracts) upon meeting a 24 11 threshold. For a production contract, the bill's provisions 24 12 apply if the contractor sold commodities under all production 24 13 contracts in the last year of \$500,000 or more. For a 24 14 marketing contract, the bill's provisions apply if the 24 15 contractor purchased commodities under all marketing contracts 24 16 in the last year of \$500,000 or more. The bill makes a number 24 17 of exceptions for certain contracts such as contracts for 24 18 professional services; the testing, development, or production 24 19 of seeds or plants for sale or resale to producers as seed 24 20 stock; and contracts involving research or experimental 24 21 activities, if the sale of the commodity is incidental.

Code section 202D.104 provides for the integration of 24 23 agreements between active and passive contractors and contract 24 24 producers involving the production of a commodity. 24 25 provides for the integration of multiple oral or written 24 26 agreements or amendments executed by the same parties, and for 24 27 the integration of all documents related to the same 24 28 agricultural contract.

Code section 202D.105 provides procedures for notice 24 30 between contract producers and contractors, including delivery 24 31 by certified mail.

Code section 202D.106 imposes an obligation of good faith 24 33 on parties to an agricultural contract in the same manner as 24 34 provided to merchants under the uniform commercial code, and 24 35 specifically Code section 554.1203.

AGRICULTURAL CONTRACT DOCUMENTS. Subchapter 2 provides for 2 the agricultural contract documents, including requirements for a disclosure statement, and the contents of agricultural 3 4 contracts.

Code section 202D.201 provides that an agricultural 6 contract document (the agricultural contract or a disclosure statement required to be attached to the agricultural 8 contract) must be readable and understandable. In order to 9 comply with this requirement, the bill provides that the 25 10 agricultural contract be in a legible type, appropriately 25 11 divided into captioned sections, and written in a clear and 25 12 coherent style.

25 13 Code section 202D.202 provides that a contractor is 25 14 prohibited from executing a written agricultural contract, 25 15 unless the agricultural contract as executed by the contract 25 16 producer contains a disclosure statement that must be attached 17 to the agricultural contract. The statement must include a 25 18 general notice to contract producers, the name of the 25 19 contractor, a summary of the contract's terms and conditions, 25 20 its duration, the party responsible for addressing 25 21 environmental damages caused by the agricultural operation, 25 22 factors used to determine compensation paid to the contract

25 23 producer, capital investment requirements, and the party who

25 24 is responsible for obtaining and complying with a permit or 25 25 certification requirements. In addition, for a production 25 26 contract, it must include an explanation of the contract 25 27 producer's right to review and cancel the contract. 25 28 The bill also provides that the disclosure statement must

25 29 be printed in a legible font type and point size, be 25 30 appropriately divided and captioned into sections, and must be 31 written in a clear and coherent style using words, 25 32 punctuation, and grammar that is understandable by an ordinary 25 33 agricultural producer producing or marketing the same type of 34 commodity.

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Code section 202D.203 prohibits a contractor from executing 1 a written agricultural contract, unless it complies with 2 certain requirements. It must include the names of all 3 parties; key definitions; provisions governing termination, 4 cancellation, renewal, and amendment; the duties and 5 obligations of the parties; and provisions subject to change. The Code section provides that an agricultural contract cannot include a provision that constitutes an unfair practice as 8 provided in the bill; a waiver or a right, obligation, or procedure contained in the bill; a requirement providing for 26 10 dispute resolution by arbitration; or a provision governing 26 11 choice of law or choice of forum.

Code section 202D.204 prohibits a contractor from executing 26 13 an amendment to a production contract that obligates a 26 14 contract producer to make new or additional capital 26 15 investments of \$20,000 or more under certain circumstances, if the contractor does not contribute to satisfying the capital 26 17 investment requirement.

Code section 202D.205 provides that any provision of an 26 19 agricultural contract that contains a provision in violation 26 20 of the subchapter is void and unenforceable.

26 21 CONTRACT PRODUCER RIGHTS. Subchapter 3 provides for 26 22 contract producer rights, including a listing of those rights, 26 23 the right to review and cancel an agricultural contract, and 26 24 unfair practices by contractors.

Code section 202D.301 provides a list of contract producer The Code section includes the right to join or belong 26 26 rights. 26 27 to or to refrain from joining or belonging to an association 26 28 of producers, enter into membership agreements or marketing 26 29 contracts with associations of producers or a processor, make 26 30 statements or provide information to governmental officials 26 31 such as the attorney general's office, disclose information 26 32 contained in an agricultural contract notwithstanding any 26 33 provision requiring that the information is confidential 26 34 create and enforce a security interest, review and cancel a 26 35 production contract as provided in the bill, and enforce a 1 provision of the bill.

Code section 202D.302 provides that a contract producer may 3 cancel the production contract by delivering a written 4 cancellation notice to the contractor who is a party to the 5 contract. Generally, the contract producer must deliver the 6 notice within three days following execution or before accepting contract inputs, whichever occurs first. The bill also provides for reversing actions taken by the parties if the contract is cancelled.

Code section 202D.303 sets out unfair practices committed 11 by a contractor, including taking an action in order to coerce 27 12 or retaliate against a contract producer because the contract 27 13 producer exercises a right relating to the contract or the 27 14 treatment of the contract producer; the grant of a reward or 27 15 imposition of a penalty; or altering the quality, quantity, or 27 16 delivery times of a contract input. It prohibits a contractor 27 17 from providing false information to the contract producer, 27 18 which may include false information relating to an 27 19 agricultural contract, an agricultural producer, or the 27 20 contract operation. It prohibits a contractor from refusing a 27 21 request by a contract producer to provide statistical 27 22 information used to determine compensation levels or to 27 23 observe the weighing and measuring of a commodity. 27 24 prohibits a contractor from using the performance of another 27 25 livestock producer as the basis for compensation or from 27 26 refusing a request to provide the contract producer 27 27 information regarding the performance of another agricultural 27 28 producer that is used as the basis for compensation.

Code section 202D.304 prohibits a contractor from 27 29 27 30 terminating a production contract, including by bringing a 31 legal action or enforcing a security interest against a 32 contract producer, unless the contractor provides the contract 27 33 producer with a right to cure. The contractor must provide a 27 34 notice of any breach of contract to the contract producer,

27 35 including a list of complaints causing the alleged breach, and 1 allow the contract producer at least 30 days in order to cure 28 2 the complaints. The bill provides that the right to cure does 28 28 3 not apply to a production contract that does not contain a capital investment requirement or has such an investment 2.8 28 5 requirement with a capital investment value of less than \$100,000. It also does not apply if the contract producer voluntarily abandons the contractual relationship with the 28 6 28 contractor or is convicted of an offense of fraud or theft 28 2.8 9 committed against the contractor.

JUDICIAL REMEDIES. Subchapter 4 provides a number of judicial remedies that supplement common law remedies, 28 12 including the right to injunctive relief, attorney fees, and 28 13 special damages.

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Code section 202D.401 provides that the bill's new chapter 28 15 does not limit the right of a contract producer to raise a 28 16 claim for relief or defense under common law or statute that 28 17 is otherwise available.

Code section 202D.402 provides that a contract producer may 28 18 28 19 commence a civil action or raise a claim for relief or defense 28 20 in another civil action, based on a violation of the bill's 28 21 new Code chapter.

Code section 202D.403 provides that in order to obtain 28 23 injunctive relief, a contract producer who commences a civil 28 24 action is not required to post a bond, prove the absence of an 28 25 adequate remedy at law, or show the existence of special 28 26 circumstances.

Code section 202D.404 provides that a contract producer who 28 28 prevails in a civil action against a contractor is entitled to 28 29 receive attorney fees paid by the contractor.

Code section 202D.405 provides that if a contractor 28 31 institutes a termination action in violation of provisions 28 32 allowing contract producers a right to cure an alleged breach 28 33 of production contracts with capital investment requirements, 34 the contract producer may treat the termination action as a 28 35 breach of contract, the contractor is liable for damages, and is liable for an amount equal to the value of the remaining useful life of the structures and machinery or equipment which is part of the contract producer's agricultural operation.

ADMINISTRATION, ENFORCEMENT, AND PENALTIES. Subchapter 5 provides for the administration and enforcement of the new Code chapter by the attorney general, and provides both civil and criminal penalties.

Code section 202D.501 provides that the attorney general must adopt rules necessary for the efficient administration of the bill's new Code chapter.

Code section 202D.502 provides that the attorney general 29 12 may conduct an investigation to determine if a contractor is 29 13 complying with the requirements of the new Code chapter.

Code section 202D.503 provides that the attorney general's 29 15 office is the primary agency responsible for enforcing the 29 16 bill's new Code chapter. It provides that the attorney 29 17 general's office may apply to district court for injunctive 29 18 relief or a subpoena; establish, assess, and collect civil 29 19 penalties for violations of the chapter; and prosecute a case 29 20 based on a criminal violation of the new Code chapter. 29 21 bill also provides that the attorney general may transmit 29 22 information to a county attorney for prosecution.

Code section 202D.504 provides for civil penalties. 29 24 Generally, a contractor who violates a provision of the bill 29 25 is subject to a civil penalty of not more than \$10,000. 29 26 bill provides that the civil penalty does not apply to a 29 27 violation involving a disclosure requirement, if the 29 28 contractor made a good faith and reasonable effort to comply 29 29 with the requirements.

Code section 202D.505 provides for criminal penalties 29 31 imposed upon a contractor who commits certain offenses 32 specified in the new Code section. A contractor who commits 33 an unfair practice is guilty of a simple misdemeanor. 34 contractor who imposes a confidentiality requirement in a 35 production contract in violation of Code section 202.3 as transferred into the new Code chapter is guilty of a

2 fraudulent practice (no change from current law).
3 MISCELLANEOUS PROVISIONS. The bill provides a number of 4 related miscellaneous provisions, many appearing only in session law.

30 The bill amends Code chapter 614 that provides for statutes of limitations. The bill creates Code section 614.28A that provides a six=year statute of limitations for civil actions 30 30 8 involving the failure of a contractor in meeting requirements 30 10 regarding the contents of agricultural contracts as provided

30 11 in the bill. 30 12 The bill provides rulemaking authority to the attorney 30 13 general's office, by requiring the office to consult with the 30 14 department of agriculture and land stewardship and 30 15 organizations interested in agricultural contracting. 30 16 The bill provides for its applicability. With limited 30 17 exceptions, the bill applies to agricultural contracts in 30 18 force on or after the date of enactment of the bill. The 30 19 exceptions relate to provisions relating to the settlement of 30 20 disputes, requirements for readability and disclosure 30 21 statements, and the right of a contract producer to review and 30 22 cancel a contract. 30 23 The bill directs the Code editor to transfer Code section 30 24 202.3 to the new Code chapter, into subchapter 2. The bill 30 25 repeals the remaining Code sections in Code chapter 202. The bill takes effect upon enactment. 30 27 LSB 2419HH 82 30 28 da:nh/es/88.1